

NewSpring Growth



NewSpring Growth partners with talented management teams of industry-transforming, high-growth companies. We support growth through organic initiatives as well as mergers & acquisitions.

NewSpring Growth is part of NewSpring, which partners with the innovators, makers, and operators of highperforming companies in dynamic industries to catalyze new growth and seize compelling opportunities. We manage over \$3.0 billion across five distinct strategies covering the spectrum from growth equity and control buyouts to mezzanine debt.

ABOUT NEWSPRING

Assets under management

Investment strategies

Investments made since 1999

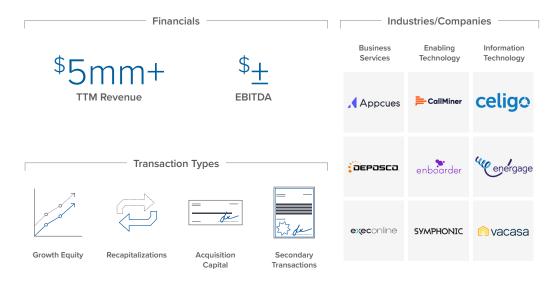
Investment professionals

ABOUT NEWSPRING GROWTH

NewSpring Growth Capital AUM

Investments since inception

NEWSPRING GROWTH INVESTMENT CRITERIA



Investment Profile

- Recurring revenue
- High growth
- Capital efficient
- Sustainable, growing margins
- Scalable
- Disruptive

Differentiating Factors

- Seasoned team of former CEOs and senior execs with experience in operations, growth stage investing, and investment banking
- Leverage from NewSpring infrastructure

INVESTMENT TEAM























Michael DiPiano Marc Lederman

Glenn Rieger

Hart Callahan

Brian Kim

Bharat Santhanam Matt Szymanski

Amy Wang

Katherine Ren

Ben Rosso

Tarun Sangari





Cordial's cross channel marketing automation software enables B2C brands to reach its customers via personalized messages (text, mobile apps, and push notifications.



Appcues is a no-code software solutions built to help non-technical teams improve and measure product adoption by its customers.

BESPOKE POST

Bespoke Post is a multi-category, direct-to-consumer e-commerce platform with a fast-growing membership base.

SKILL SHATE

Skillshare is the world's largest online learning community for creativity.



aPriori provides cost simulation and manufacturability software to bridge the gap between product development and production for the world's top manufactures.



Celigo is a leading integration Platform-as-a-Service (iPaaS) provider for both business and technical users.



OS33 is a SaaS provider that secures and protects independent agencies' data, applications, and devices.



Circonus is a provider of a next generation, IT monitoring, and analytics program.



Energage primarily provides employee engagement annual surveys to drive organizational health.

SYMPHONIC

Symphonic is a differentiated music technology platform that provides distribution services to independent labels and individual artists.



Deposco is a cloud-based supply chain management platform focused on serving mid-market omnichannel retailers.

FASHIONPHILE

Fashionphile provides a branded, omni-channel marketplace for re-commerce of authentic, ultra-luxury, superior quality handbags, jewelry and accessories.

messagepoint[®]

Messagepoint provides Customer Communications Management solutions that help enterprises create and deliver clear and relevant messages to their customers.



Vacasa is North America's largest vacation rental management platform.



Intersection applies digital technology to the physical world to improve the experience of public space.



Snag connects workers seeking hourly jobs with employers seeking to fill hourly positions.



PX is a marketing technology platform used to automate and manage customer acquisition.



Innovid empowers advertisers to create, deliver, and measure the most innovative video experiences on any device and media outlet, while increasing scale, efficacy, and ROI.

RECENT EXITS

EKING ADD-ON









