

NewSpring Holdings



NewSpring Holdings, NewSpring's dedicated buyout strategy focused on long-term platform builds, leverages proven operational methodologies to accelerate the growth of family-run and owner-operated companies, creating institutionalized platforms of scale.

NewSpring Holdings is part of NewSpring, which partners with the innovators, makers, and operators of highperforming companies in dynamic industries to catalyze new growth and seize compelling opportunities. We manage over \$3.0 billion across five distinct strategies covering the spectrum from growth equity and control buyouts to mezzanine debt.

ABOUT NEWSPRING

Assets under management

Investment strategies

Investments made since 1999

Investment professionals

ABOUT NEWSPRING HOLDINGS

\$204mm

Acquisitions in 3 platform companies

SOPHISTICATED STRATEGIC AND TACTICAL SUPPORT

NewSpring Holdings leverages highly-sophisticated operational support to create greater longterm value. The added caliber of accomplished operators on our value creation team, with experience in distinguished companies like Nasdaq and The Office of the Director of National Intelligence, allows NewSpring Holdings to strategically and tactically scale departmental functions using proven proprietary playbooks, technology, and processes.

NEWSPRING HOLDINGS INVESTMENT CRITERIA

Financials Industries \$3m- \$10m

Technology and technology-enabled services Including, but not limited to, financial services/ technology, transportation and logistics, IT managed services, and business/government services

Investment Profile High growth profile High sustainable Recurring revenue Closely held margins and cashflow family businesses

- Corporate Spin-Offs

Buv & Build Approach

- Leverage extensive network to identify sector specific industry leaders within each domain to effectively build out each platform
- Establish platform company with robust infrastructure suitable for add-on acquisitions
- Proven investment and add-on acquisition processes create clear and predictable paths to exponential growth
- Take founder-owned, "lifestyle" companies on a journey to build companies of scale with strong recurring cash flow dynamics

Divestitures

Transaction Type

operators, equity investors, and

- Team serves as investors and active owners

- Seasoned team of former CEOs, - Leverage from NewSpring infrastructure

Differentiating Factors

- Disciplined investment methodology

INVESTMENT & OPERATIONAL TEAM

- Recapitalizations

- Buyouts

Former business owners working in lock-step with entrepreneurs















Lee Garber Kamal Advani Bob Valvano Daniel Salvato Kaitlyn Drohan



FINANCEWARE[™]

Financeware is the industry's leading platform focused exclusively on connecting and perfecting the tech infrastructure of the new wealth experience.

Seeking to acquire

Seeking to acquire software and services companies that complement the data services and data information flow across financial institutions' wealth and retirement practices.



Magna5 is a provider of advanced communications solutions to private and public businesses, government agencies, and wholesale partners.

Seeking to acquire

Seeking to acquire managed service, IT, voice and data businesses.



USPack is a New York based logistics company that specializes in same-day and next-day delivery services.

Seeking to acquire

Seeking to acquire last-mile businesses with independent contractor model.